

BAN

Consolidated Business Results for the First Half of Fiscal 2016

November 9, 2016

Bando Chemical Industries, Ltd.



- I. Company Overview
- II. First half financial summary for the fiscal year ending March 31, 2017
- Ⅲ. Earnings forecast for the full fiscal year ending March 31, 2017



I. Company Overview



Company name	Bando Chemical Industries, Ltd. (TSE code: 5195)			
Head office	4-6-6 Minatojima Minamimachi, Chuo-ku, Kobe, Japan			
President	Mitsutaka Yoshii			
Founded	April 1906			
Capital	10,951 million yen (as of September 30, 2016)			

Automotive Parts Division







•Accessory drive belts



Tensioners



Industrial equipment drive belts



Agricultural machinery drive betls



• Conveyor belts

Advanced Elastomer Products Division



(L: Cleaning blades R: High-performance rollers)



• Film products



II. First half financial summary for the fiscal year ending March 31, 2017

FY2016 First Half Highlights

DA	N		0
BA		D	U

(yen mil.)

		2016/9			
	2015/9 Result	Result	Year-on-year change	Forecast	Difference in forecast vs. Actual result
Net sales	48,152	43,813	-4,339	47,000	-3,186
Operating income	2,919	2,855	-63	3,000	-144
Ordinary income	3,491	2,762	-728	3,200	-437
Profit attributable to owners of parent	2,592	2,095	-497	2,300	-204
Operating income ratio	6.1%	6.5%	+0.5%	6.4%	+0.1%

Net sales decreased by ¥4,339 million year on year mainly due to appreciation of the JPY. Operating income decreased slightly by ¥63 million, non-operating income worsened due to appreciation of the JPY, and profit attributable to owners of parent declined by ¥497 million.

FY2016 First Half Highlights

BANDO

Sales of our automotive products decreased due to declining domestic automobile production from the last fiscal year. Overseas, sales of automotive parts in China and Thailand, and parts for two-wheeled vehicles in Thailand, India, and Vietnam increased. Although sales on a foreign currency basis expanded, our sales decreased due to appreciation of the JPY.

In the Industrial Products business, sales of power transmission belts for use in agricultural machinery in China and Thailand increased. Domestically sales decreased due to the influence of the downturn in capital investment, and overall sales decrease. In the conveyor belt field, sales of light duty conveyor belts increased in Japan, China, and ASEAN countries, but sales of conveyor belts for use in steel and resource development industries decreased.

In the Advanced Elastomer Products business, sales of precision parts decreased due to production cutbacks of domestic and overseas OA equipment manufacturers. Sales of functional film products increased due to aggressive sales activities and an increase in domestic non-housing-related demand.

While thorough cost reduction activities, profit valued sales, and profitability improvement activities at overseas manufacturing affiliates were carried out, operating income decreased due to the influence of appreciation of the JPY.

Transition of Net sales and Operating income



BAND

Segment sales in the first half of FY2016



(yen mil.)

		2015/9	2016/9		
		Result	Result	Year-on-year change	Year-on-year rate of change
Net sales		48,152	43,813	-4,339	-9.0%
	Automotive Parts	21,593	19,811	-1,782	-8.3%
	Industrial Products	17,852	15,866	-1,985	-11.1%
	Advanced Elastomer Products	7,861	7,315	-545	-6.9%
	Other	1,335	1,168	-167	-12.5%
	Eliminations	-490	-349	+141	_
Operating income		2,919	2,855	-63	-2.2%
	Automotive Parts	1,551	1,264	-286	-18.5%
	Industrial Products	1,106	1,206	+99	+9.0%
	Advanced Elastomer Products	330	116	-213	-64.6%
	Other	157	188	+30	+19.6%
	Eliminations	-225	79	+305	

Transition in net sales by business segment



Note: Net sales above are after inter-segment eliminations.

BAND

Global net sales by region



(Unit: ¥100 mil)

BANDO

Note: Global net sales by region above are after inter-segment eliminations.

Automotive Parts overview





Industrial Products overview





Industrial Products overview (industrial power transmission belts, conveyor belts)





BANDO

Advanced Elastomer Products overview





Operating income analysis in the first half of FY2016

(yen mil.)

BANDO



Transition of Cash Flow





Consolidated Balance Sheets





Financial indicators

0

13/3

14/3

15/3

16/3

16/9



0

-50

13/3

14/3

15/3

16/3

16/9

BANDO



Ⅲ. Business forecast for the fiscal year ending March 31, 2017



BANDO

(Yen millions, %)

		2016/3	2017/3 Forecast			
		Results	Before revision	After revision	Year on ye (After re	U
Net sales		93,272	94,000	90,000	-3,272	-3.5%
Operating income		5,960	6,000	5,500	-460	-7.7%
Ordinary income		6,363	6,400	5,600	-763	-12.0%
Profit attributable to owners of parent		4,386	4,500	4,100	-286	-6.5%
- · ·	USD	119.95	110	102		
Exchange rates (yen)	EUR	132.25	125	113		
	Remnibi	18.80	17	15		
Reasons for Revisions	The effect of higher yen exchange rates, and sales expansion activities in China influenced by the continued deceleration of the Chinese economy.					

Transition of capital expenditures, depreciation and R&D expenses



21/22

BAND



Share consolidation at a rate of two shares of common stock into one took place October 1, 2016.

Share consolidation and trading units (Effective date: October 1, 2016)

- Share consolidation ••••• at a rate of two shares of common stock into one.
- Change in trading units...Odd lot shares will be in units less than 100 shares (from 1000)