



# イノベーションで先へ行く!走れ!未来へ ON THE R

エラストマーで新事業の領域へ。そこは時代の少し先にあります。

医療機器・ヘルスケア機器電子資材新ソリューション

Consolidated Business Results for the First Half of Fiscal 2018

Bando Chemical Industries, Ltd. November 9, 2018





#### Contents



I. First half financial summary for the fiscal year ending March 31, 2019

II. Business forecast for the full fiscal year ending March 31, 2019



I . First half financial summary for the fiscal year ending March 31, 2019

## FY2018 First Half Highlights



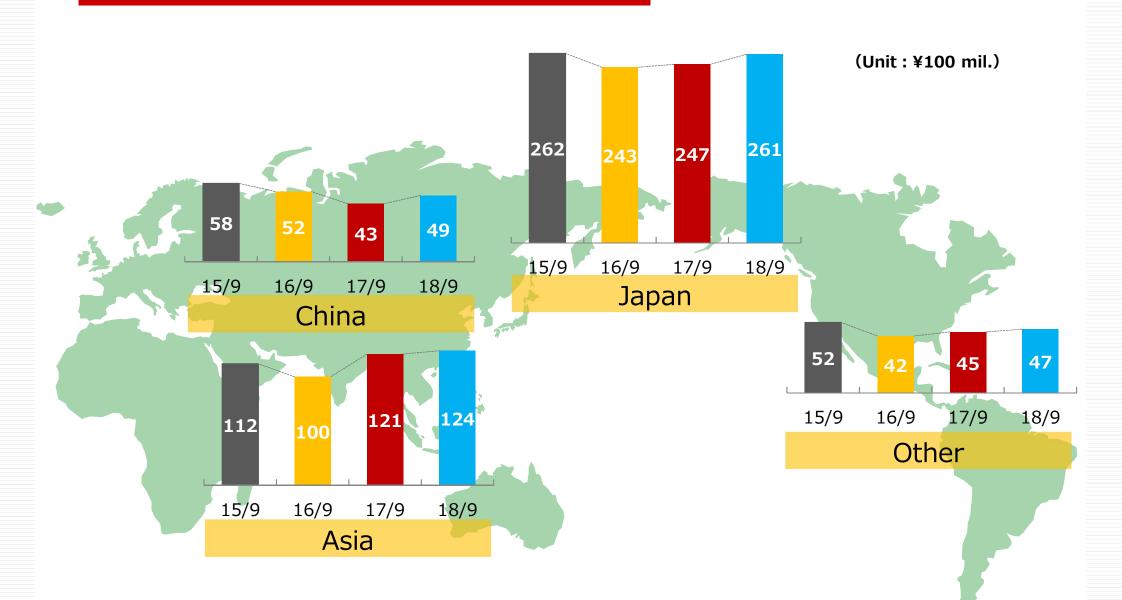
(yen mil.)

	2017/9	2018/9		2019/3	
	Result	Result	Year-on-year change	Forecast	Difference in forecast vs. actual result
Net sales	45,792	48,201	+2,408	94,000	51.3%
Operating income	3,085	3,808	+722	6,500	58.6%
Ordinary income	3,387	4,546	+1,159	7,000	65.0%
Profit attributable to owners of parent	2,597	3,352	+754	5,000	67.0%
Operating income ratio	6.7%	7.9%	+1.2%	6.9%	_

- Net sales increased by ¥2,408 million year on year in domestic and overseas area.
- Operating income increased by ¥722 million year on year along with sales expansion.
- Ordinary income increased by ¥1,159 million year on year owing to favorable turns in equity in earnings of affiliates and foreign exchange gains.

# FY2018 First Half Global net sales by region

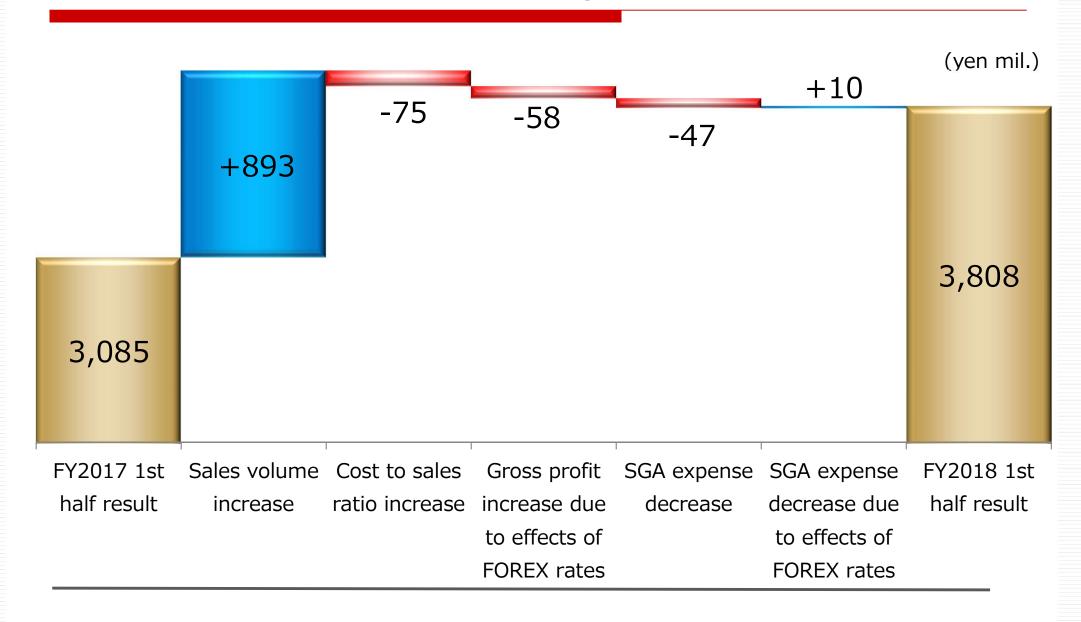




Note: Global net sales by region above were after inter-segment elimination.

# FY2018 First Half Operating income analysis **BANDO**





# FY2018 First Half Segment performance

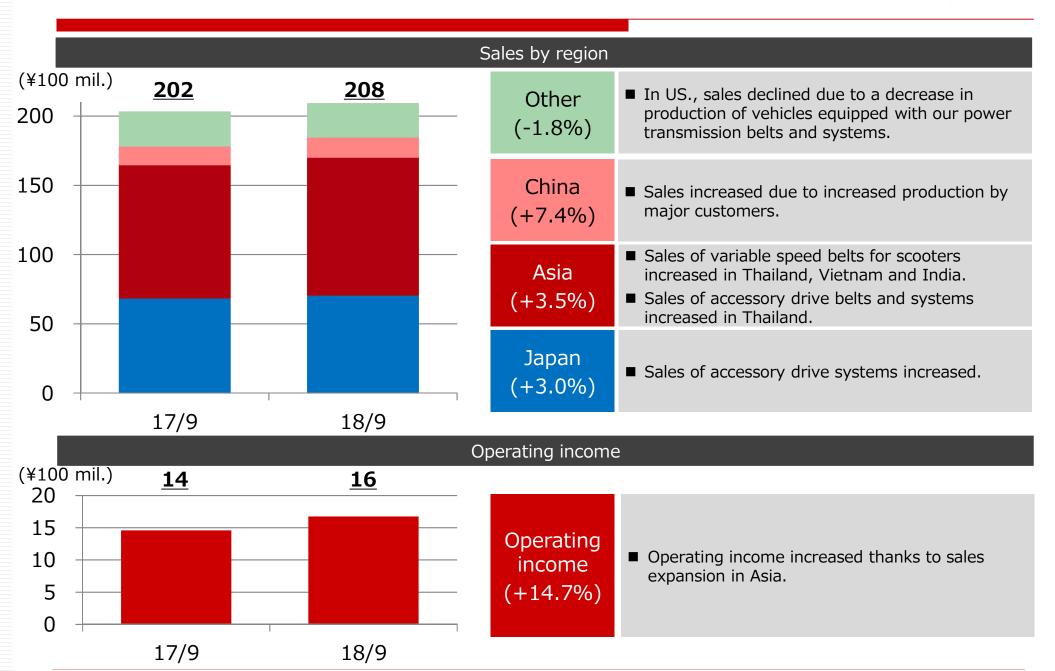


(yen mil.)

	2017/9	2018/9			
	Result	Result	Change	rate of change	
Net sales	45,792	48,201	+2,408	+5.3%	
Automotive Parts	20,338	20,919	+580	+2.9%	
Industrial Products	16,541	18,002	+1,460	+8.8%	
Advance Elastomer Products	7,963	7,828	-134	-1.7%	
Other	1,261	1,873	+612	+48.6%	
Elimination	-312	-422	-110	_	
Operating income	3,085	3,808	+722	+23.4%	
Automotive Parts	1,458	1,672	+213	+14.7%	
Industrial Products	1,095	1,039	-56	-5.2%	
Advance Elastomer Products	151	443	+292	+192.9%	
Other	128	458	+330	+257.5%	
Elimination and adjustment	251	194	-57	-22.7%	

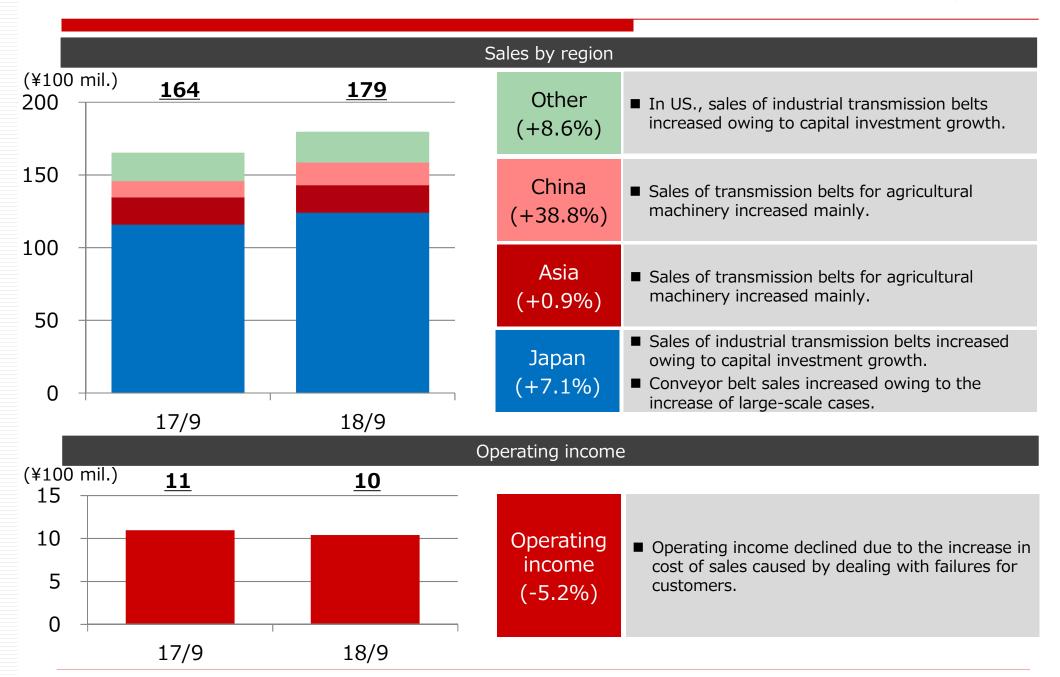
#### **Automotive Parts overview**





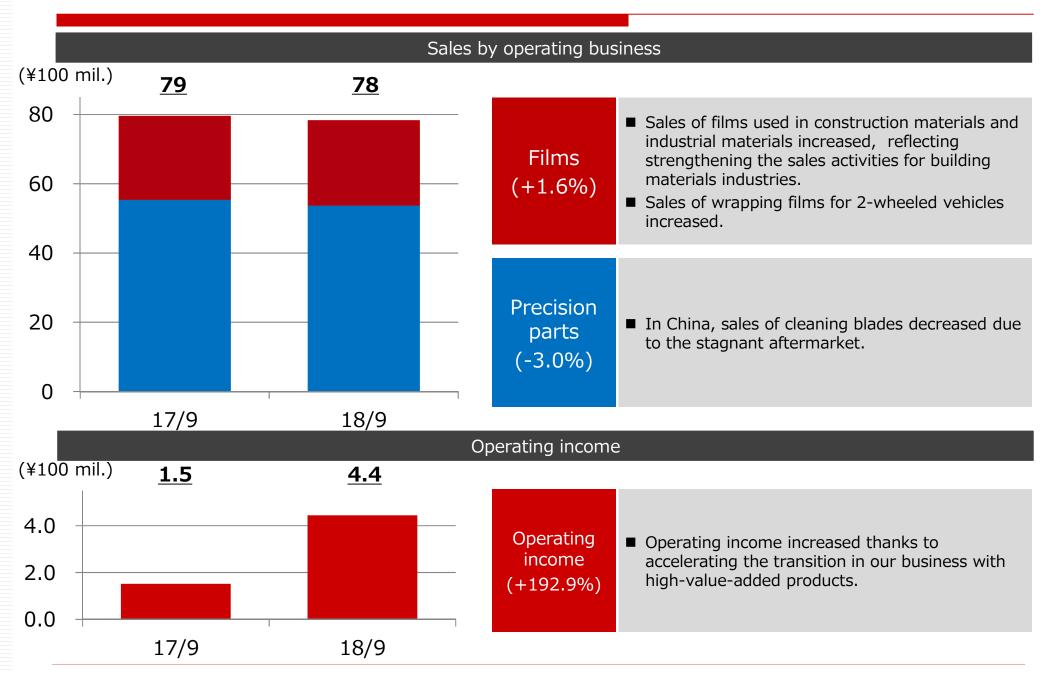
#### Industrial Products overview





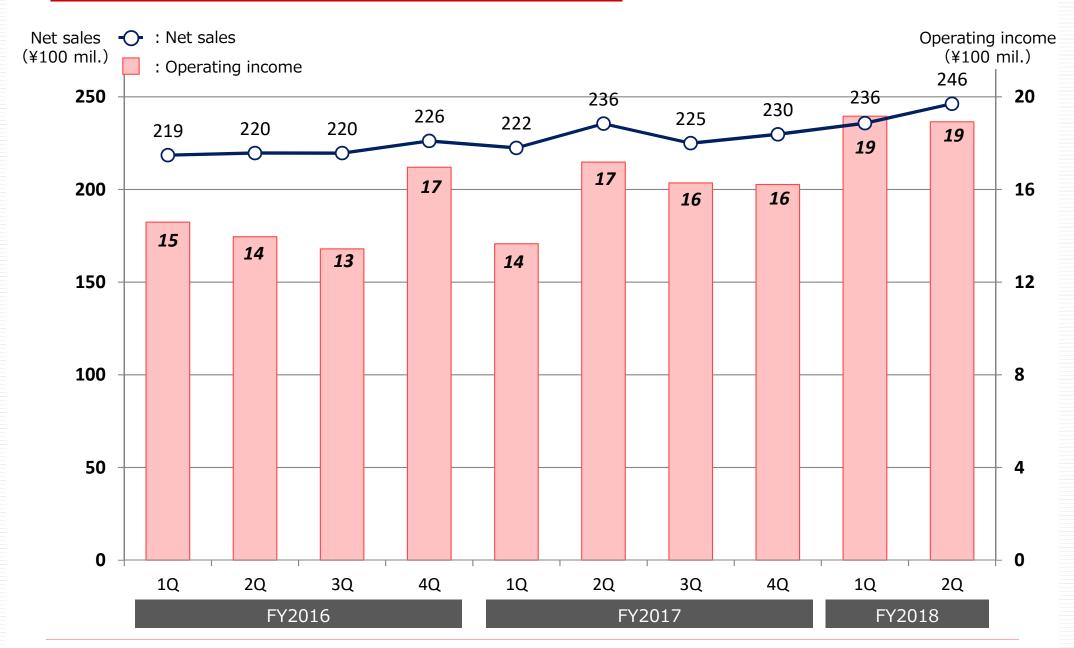
#### Advance Elastomer Products overview





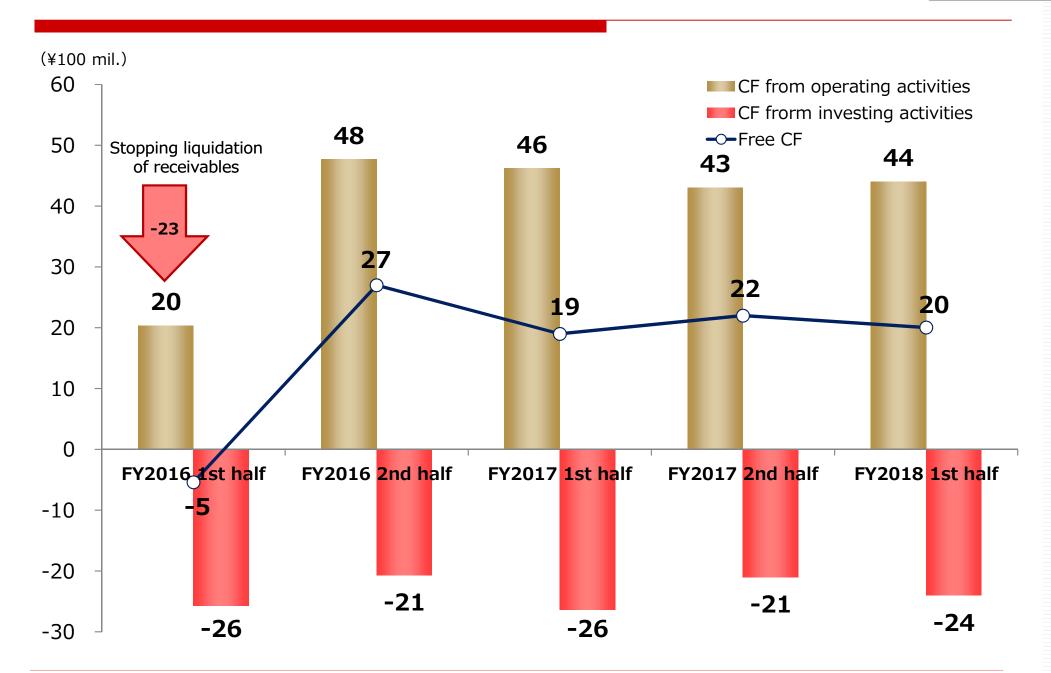
#### Quarterly transition of business results





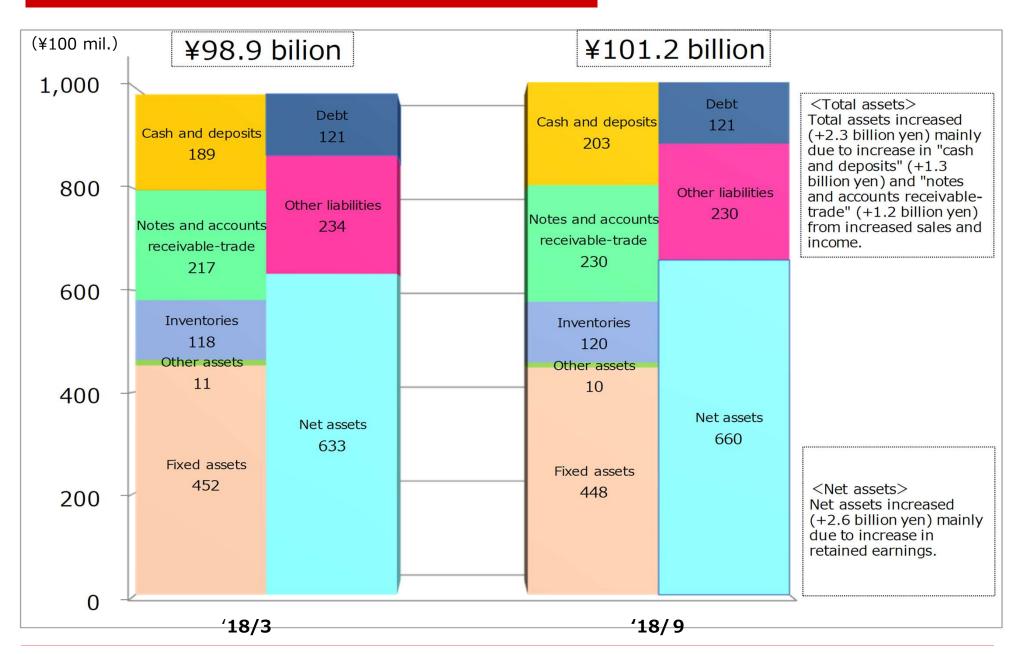
#### Transition of cash flow





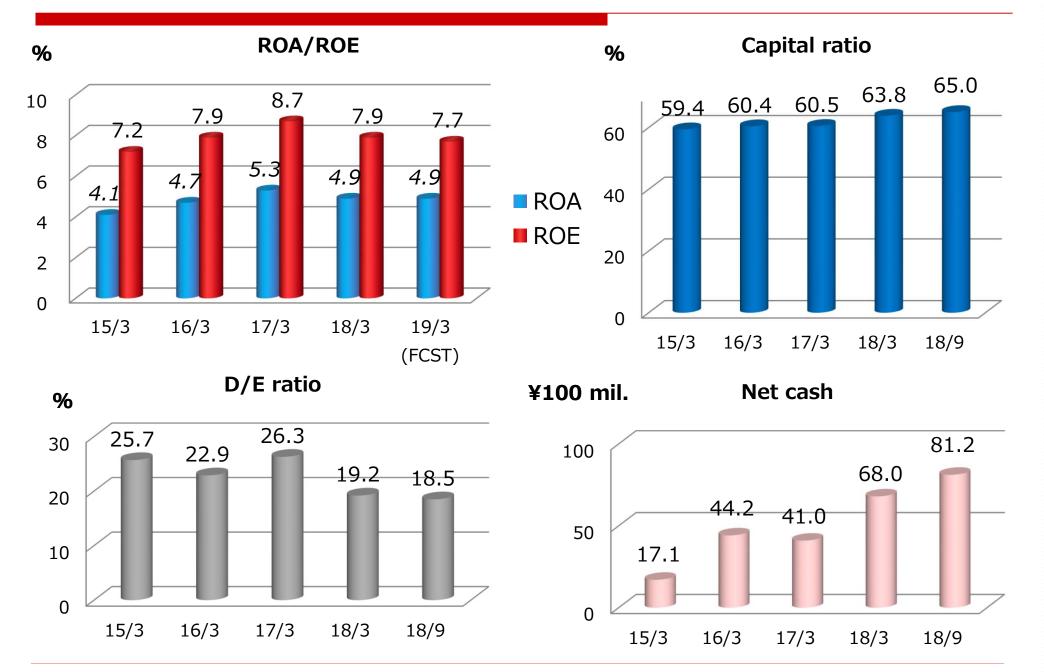
#### Consolidated Balance Sheets





#### Financial indicators





### **Topics**



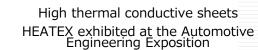
#### 2018

- Apr · Introduced a work-from-home system
- Jun •Exhibited at the International Food Machinery & Technology Exhibition 2018 (FOOMA JAPAN2018)
  - Exhibited at the 22nd M-Tec
- Jul Exhibited at The Automotive Engineering Exposition 2018 Nagoya



Synchronous belt Ceptor- X for high-load Power transmission exhibited at M-Tec



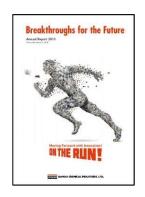


- Aug ·Issued CSR Report 2018
- Sep ·Issued Annual Report 2018
  - Held Bando Techno Fair 2018





SUNLINE Belt CS series meet PIM Exhibited at FOOMA JAPAN





# II. Business forecast for the full fiscal year ending March 31, 2019

#### FY2018 Business forecast



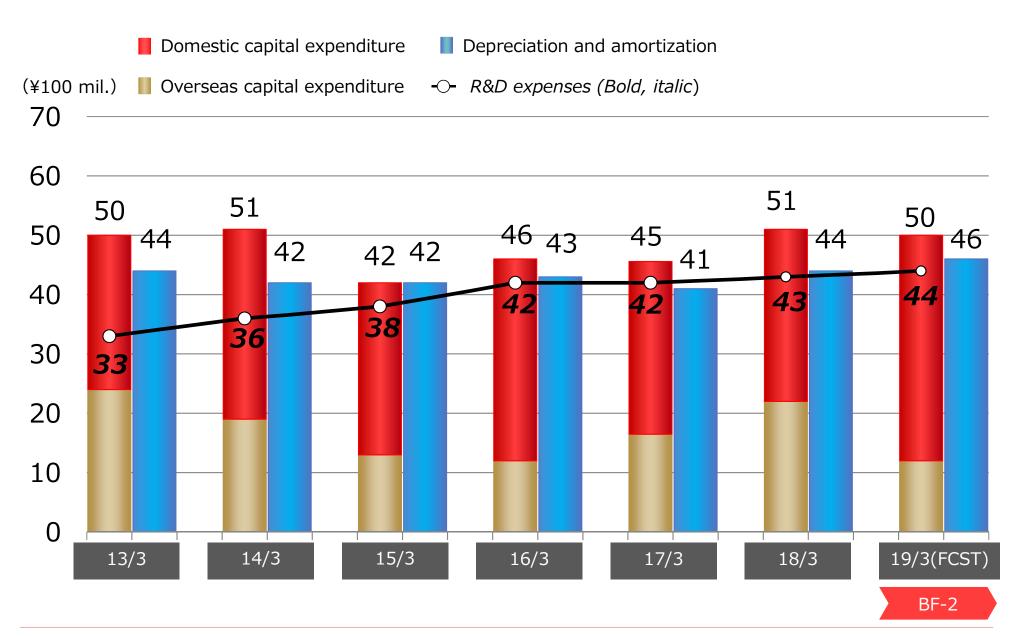
(yen mil., %)

		2017/3	2018/3		2019/3 Forecast	
		Result	Result		Year on ye	ear change
Net sales		88,387	91,263	94,000	+2,736	+3.0%
Operating in	ncome	5,896	6,336	6,500	+163	+2.6%
Ordinary in	come	6,571	6,598	7,000	+401	+6.1%
Profit attributable to owners of parent		4,951	4,795	5,000	+204	+4.3%
Exchange rates (yen)	USD	¥108.69	¥110.66	¥105		
	тнв	¥3.10	¥3.36	¥3.4		
	CNY	¥16.09	¥16.77	¥17		

■ FY2018 business forecast announced on May 11, 2018 remains unchanged.



#### Transition of CAPEX, depreciation and R&D expenses

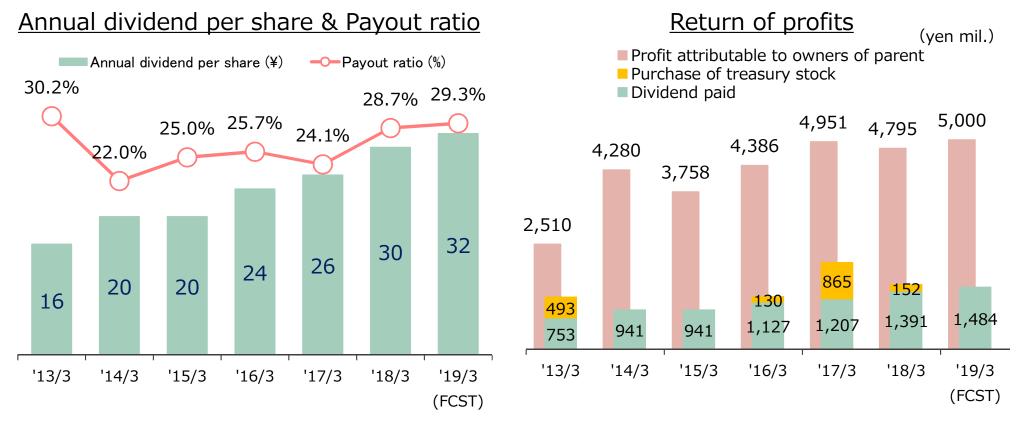


#### Shareholders returns



#### **Basic Policy**

Our basic policy is to enhance the return of profits and aim for making stable dividend payments targeting a consolidated payout ratio 30% over the near term, while considering our earnings and financial position.



\*Dividend above is correction value after share consolidation at a rate of two shares of common stock into one took place Oct. 1, 2016.